

The Stratford General Hospital Foundation works with the community to help raise funds for equipment, upgrading of facilities, and special projects. Our Heart & Soul campaign is raising the \$20 million local share for the complete revitalization of our hospital's core areas.

Major Gifts Officer

- one-year contract

You will bring your enthusiasm and thorough knowledge of major gift fundraising to our fast-paced team environment. As Major Gifts Officer, you will:

- manage a portfolio of major giving donors and prospects
- develop and utilize strategies including a Moves management plan to advance donors from identification to cultivation and solicitation
- utilize prospect research, prospect review, and other strategies to determine capacity and affinity of major gifts prospects
- assist in the development of materials, proposals, letters, reports, and acknowledgements for cultivation and stewardship of donors
- execute major gift calls/proposals to meet specific performance objectives

You have five or more years' experience in major gift fundraising with a proven track record of soliciting and securing major gifts from various sources. Ideally, you also have a CFRE designation. Strong relationship-building, research, and analytical skills complement your superior communication abilities.

Please apply in writing to:

**Stratford General Hospital Foundation
c/o Human Resources
46 General Hospital Drive, Stratford, ON N5A 2Y6
fax: (519) 271-1177 e-mail: humanresources@hpha.ca**

STRATFORD GENERAL HOSPITAL
Foundation 
"People Caring for People"